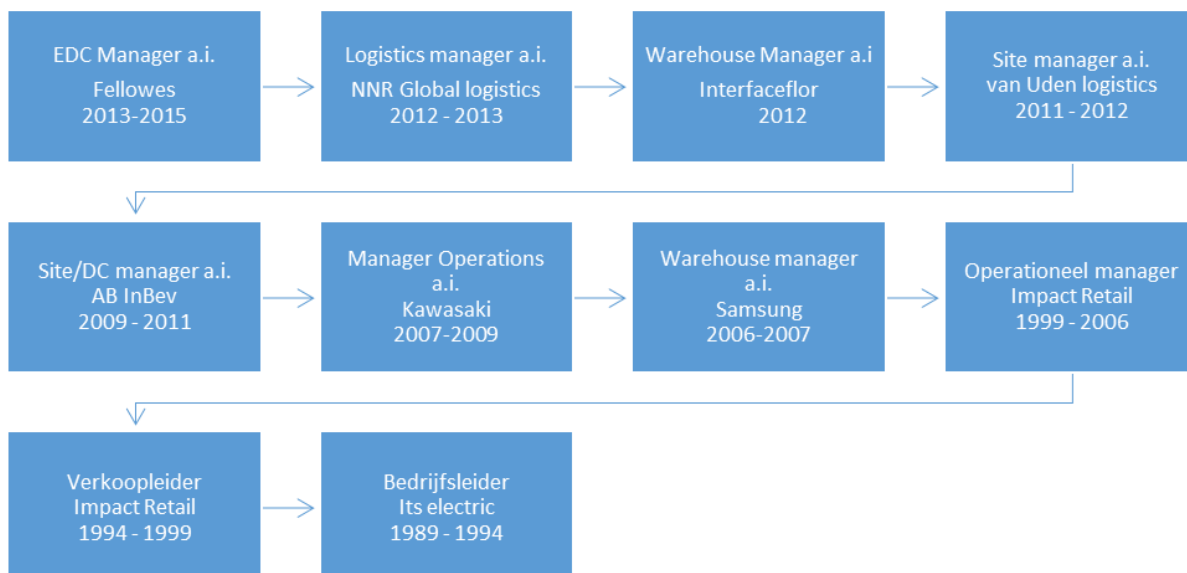
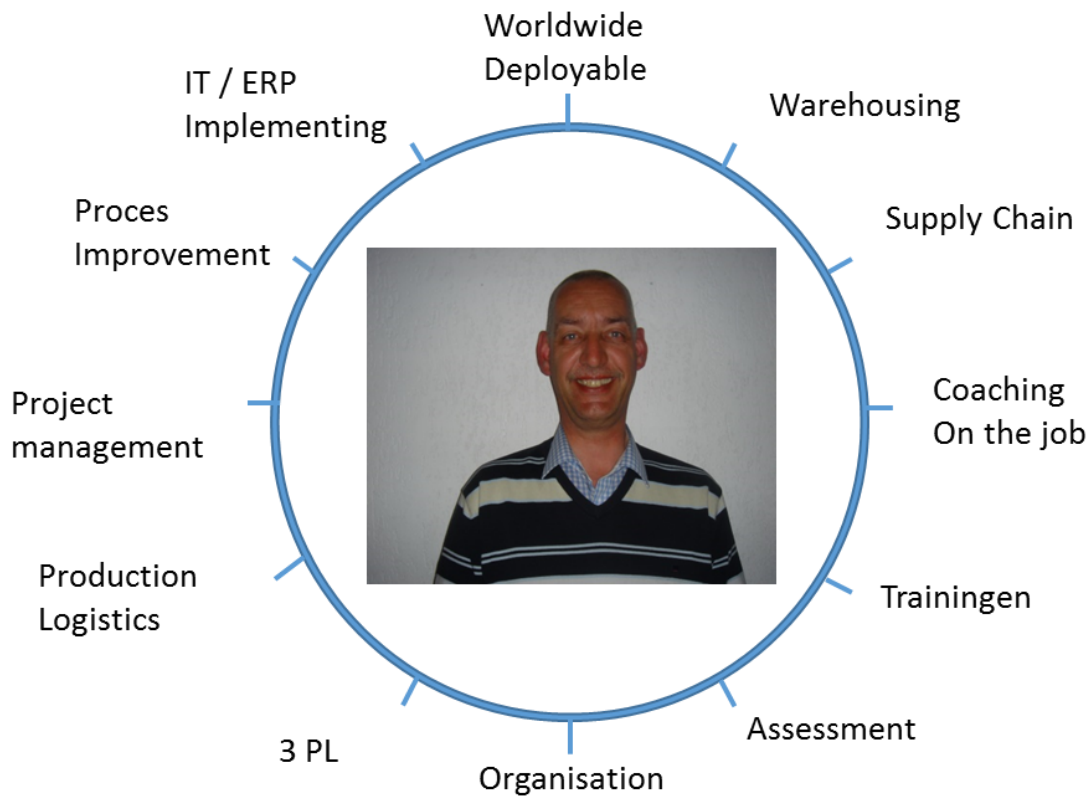


# Curriculum Vitae – Resume - cv - English

## Paul Weenink



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## Resume

## Weenink Paul

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Het Juweel 19  
5081pp Hilvarenbeek  
30-08-1961, Dutch, Man  
Mobiel: +31 6 46 84 23 31

**Highest Education / Title:**

**Bachelor Warehouse  
Management  
Krauthammer  
HEAO  
TQM**



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### Summary

- Grew up in an entrepreneurial family, trade in machine tools for heavy industry
- Sales leader for a nationwide retail organisation 175 shops
- 1999 moved towards the logistics as operational manager DC
- 2006 started as interim manager at Yacht and TTC
- Participated in a large project in which a new WH for Samsung was set up in Breda
- Several interim assignments carried out in the FMCG, Automotive, Food and High Tech. industries
- 2012 I started my own business as the warehouse coach
- Over 16 years of experience in logistics
- Multilingual, also fluent in English and German in addition to Dutch, can be deployed worldwide

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### Branches and Countries

- Experience in the following countries: UK, Germany, Italia, Belgium en Netherlands
- Experience in various sectors: FMCG, production logistics, Food, Automotive and High Tech.

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## Field of expertise

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### Management Financial

- Managed (in)directly the following departments: transport, customer service, business office en WH
- Change management, purchase of consumables, tenders

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### Procurement

- Consumables
- Third party storages, warehouse equipment (racking, wheel loaders trucks)
- Office supply
- ICT hardware

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### ICT

- ERP Systems: SAP, JBA, Oracle, Manhattan, van Boxtel, LFS
- MS office

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### Sales Coaching Training Assessment

- National sales and (cold) acquisition
- Guidance and support of the logistics middle management
- Providing of logistics training
- Making an assessment of the middle management

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### Organisation

- Set up of a logistic organisation

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### Supply Chain

- Managing and improving of logistic flow in warehouses and production environments
- Optimisation of physical distribution. Transport, packaging, pallets and labels
- Lowering inventories, shortening delivery times, optimize total supply chain

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### Technisch

- Knowledge of various automated pickprocessen such as: sorter installations, pick by light and voice picking
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- Tenders**
- Temps agency
  - Rates carriers

## Projects and work Experience > 3 Months

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**04-2013 Fellowes**

**01-2015** *Tilburg, 55 M€ 47 FTE*

*Marktleader in office supplies*

*Productielocaties: China USA*

**Interim European Distribution Manager&Warehousing (FMCG)**

- Responsible for the daily operation:
    - Managed directly 1 supervisor and 2 team leaders indirectly 40 fte
    - Department transport and planning 4 fte
    - Val/Vas department 2 fte
    - Quality department 2 fte
    - Inventory control 2 fte
    - Customer service 4 fte
  - Accomplished:
    - Reducing cost of unloading containers by 48%
    - Reduce delivery times and set up a Vendor rating sheet
    - Increased level of the middle management
    - Raised productivity by 32% by managing on KPI figures
    - Overhauled KPI figures completely
    - Increased stock accuracy by 99,98%
    - Carried out a Risk Inventory
    - Implemented 5 S
    - Activity based costing
    - Set up a weekly meeting with Inventory control and team leaders
    - Reducing transportation cost by using HPA cartons
    - Set up an new appraisal form
  - Responsible for the purchase of consumables
  - Responsible for Utility and maintenance of building and transportation
  - Tendering for new temp agencies and carriers
  - Weekly reporting to the financial director in UK
- 

**11-2012 NNR Global Logistics**

**03-2013** *Amsterdam (NL) 560M€*

*3PL provider*

*Worked for 2 months in Italy*

*3 months in Munich Germany*

**Interim European Logistics Manager**

- Set up a Warehouse for ASML in Italy (**High Tech**)
    - Set up location in SAP
    - Planed a physical movement
    - Set up internal audits
    - Wrote the SOP
    - Set up SLA
  - Project leader set up Production process BMW in Munich (**automotive**)
    - In collaboration with IMJ (Inter Metallic Japan) set up a production process for electra engines
    - Carried out quality audits
    - Build up and carried out the total process
    - Hired employees
    - Set up instruction
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**04-2012 Interface flor**

**10-2012**

*Scherpenzeel (NL), 785M€*

*Production of floor tiles*

**Interim Warehouse Manager (Production logistiek)**

- Responsible for the daily logistics operation en physical distribution
  - Trained employees after WMS implementation with the use of scanners
  - Set up procedures
  - Placed the WH manager en the EDC manager on non-active
  - Eliminated the back log
  - Re organised the organisation on the floor
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04-2011 02-2012	<b>Van Uden logistics</b> <i>Haften (NL), 140M€</i> <i>Logistiek provider in Food</i>	<b>Interim site manager (Food &amp; Beverages)</b> Managed 2 warehouses (42.000m2 en 18.000 m2) <ul style="list-style-type: none"> <li>• Reduced the operational cost by downsizing temporary workers</li> <li>• Set up a dock planning for a better flow</li> <li>• Internal process improved by using lean management (22%)</li> <li>• Started up 5S</li> <li>• Multi cliënt (26) contract management</li> <li>• Weekly meetings with client</li> </ul>
06-2009 02-2011	<b>Wincanton</b> <i>Eersel en Dommelen (NL), 890M€</i> <i>Klant: AB InBev</i>	<b>Interim Site/ Plant manager (Beverages)</b> <ul style="list-style-type: none"> <li>• Takeover by a logistic provider</li> <li>• Started a reorganisation project included HR</li> <li>• Re organised middle management</li> <li>• Optimized delivery slot times by 99,99%</li> <li>• Responsible for hiring transportation</li> <li>• Set up KPI</li> <li>• Implemented a WMS system</li> <li>• Reduced damaged goods by 0,5% (target was 1 %)</li> <li>• Profit &amp; loss responsible</li> </ul>
09-2010 01-2013	<b>Interim professional Yacht</b> <i>Kawasaki</i>  <i>Spare parts warehouse Vianen (NL)</i>   <i>Samsung spare parts warehouse Breda (NL)</i>	<b>Interim Manager Operations (automotive)</b> <ul style="list-style-type: none"> <li>• Reduces costs of packaging by € 80.000</li> <li>• Optimized supply chain (procurement) by aligning the needed quantities</li> <li>• Created synergy between the several departments</li> <li>• Brought structure by setting up procedures</li> </ul> <b>Interim Warehousemanager (High Tech)</b> <ul style="list-style-type: none"> <li>• Process analysing in Telfort UK</li> <li>• Guide dan international move</li> <li>• Set up training</li> <li>• Set up a quality manual</li> <li>• Hired and trained(300 FTE)</li> <li>• Set up KPI</li> </ul>
09-1999 10-2006	<b>Impact retail</b>  <i>Tilburg (NL), 210M€</i>	<b>Operationeel manager DC</b> <b>Managed 2 DC Tilburg en Schiedam</b> <ul style="list-style-type: none"> <li>• Responsible for warehouse and transportation 120 Fte.</li> <li>• Merged 2 retail chain</li> <li>• Set up an intergraded distribution network</li> <li>• Changed lle picking to batch picking</li> <li>• Implemented conveyer and sorter installation</li> <li>• Responsible for all Consumables</li> <li>• Purchasing all internal transportation material</li> <li>• Build and set up a complete new warehouse</li> </ul>

## Projecten < 3 Months (09- 10-2014 tot 05-12-2014)

- Coaching assignment Euro-Tyre Venlo executed. :
  - Planning and organising
  - Setting up KPI dashboard
  - Time management
  - Learning process-based thinking